

SALES SUPERSTARS

Created by:
GROWTH
ENGINEERING

Accredited by:
 **ISMM**
The Institute of Sales & Marketing Management

Pump rocket-fuel into your professional development with online sales training!

Are you ready to become a Sales Superstar? Growth Engineering have created a library of accredited sales training content to help you earn Level 2, 3, 4 and 5 Awards, Certificates and Diplomas from The Institute of Sales & Marketing Management. Completing an ISMM qualification can be a demanding process. We have tried to make the process as streamlined and manageable as possible.

What do I get when I enrol?

Good question. Once you have signed up, you will receive the following:

- A full instruction document*
- A set of notes*
- The eLearning module*
- The Assignment*

*In order to fight copyright infringement, please be aware that these documents will only be available to you for a limited period of study. If you're completing an Award, the documents will be available for 6 months, if you're completing a Certificate they will be available for 12 months and if you're completing a Diploma, they will be available for 24 months.

Enrolling on one of Growth Engineering's sales training courses also grants you full membership of the Institute of Sales and Marketing Management. The benefits of this include:

- Substantial discounts on a large range of products
- Use of Designatory letters and the ISMM Logo.
- A free Regus Gold Card (worth £300).
- Networking opportunities.
- Professional advice.

I am ready to start – what is the next step?

Before you begin, we would recommend reading through some of the literature available on the Sales Superstars homepage. This document, along with the PDFs titled, 'Why Get Qualified?' and 'What's right for me?' will help give you a better understanding of the qualification process, the benefits, the costs and much more.

If you're interested in learning about corporate rates for multiple users, please contact us by email or telephone (details at the bottom of this page).

If you're satisfied and ready to go, click on the 'Register' tab, fill in your details and await our call. We'll be in touch to discuss your options, nail down which qualifications are right for you and get you underway.

What do I do next?

To complete each individual award you will then have to follow these five steps:

- 1.** Once registered you will be sent an email with log-in details for the Sales Superstars Academy complete with an invitation to take the units for which you have signed-up.
- 2.** On the Sales Superstars Academy Dashboard you will notice a 'My things to do' tab. This keeps track of your online courses, assessments and the progress you have made towards your qualification.
- 3.** Each ISMM award requires you to complete a separate eLearning course. This is your opportunity to engage with our unique, highly interactive and entertaining online learning.
- 4.** Once you have completed the eLearning course you will need to take the associated online assessment. Here you will fill in qualitative and quantitative questions and upload work to meet assessment criteria.
- 5.** Our assessors will then feedback comments guiding you through to passing the assignment. Once complete you will be marked 'PASS' and awarded your ISMM Qualification.

What if I get stuck?

Don't worry. We are here to support you wherever possible. If you lose your way, our excellent tutor support team will illuminate the path forward. There's an excellent Tutor Support system on the Sales Superstars Academy to help you clamber over any and every obstacle and make sure that you're getting the most out of your learning experience.

For those really looking to dig their claws into the content and get to grips with the assignments, we also offer webinar sessions that aim to make your learning experience more efficient and to help guide you through to passing the qualification. Please be aware that these webinars may prompt additional charges – speak to one of our advisors today to find out more.

Register now, or call us today!

Starting your learning journey could not be easier. If you are ready to further yourself and your career. If you're ready to begin, please call us today on **01753 840 331**, to speak to an advisor.

We will answer any questions you may have and get your learning experience underway. You can pay via credit card over the phone. You can also pay in monthly instalments for Diplomas and Certificates or individually if you are taking a single award. We're looking forward to hearing from you.